

Message Text

UNCLASSIFIED

PAGE 01 GENEVA 03904 181742Z

ACTION EB-07

INFO OCT-01 IO-13 ISO-00 L-03 FRB-01 OMB-01 ITC-01
SP-02 USIA-15 AGRE-00 AID-05 CIAE-00 COME-00
INR-07 LAB-04 NSAE-00 OIC-02 EPG-02 SIL-01 STR-04
TRSE-00 CEA-01 AF-10 ARA-10 EA-09 EUR-12 NEA-10
INT-05 /126 W

-----182024Z 065574 /62

P R 181557Z MAY 77

FM USMISSION GENEVA

TO SECSTATE WASHDC PRIORITY 7494

INFO USMISSION USUN NEW YORK

UNCLAS GENEVA 3904

DEPT FOR EB/ISM: TOM MARTIN

E.O. 11652: N/A

TAGS: UNCTAD, ECGEN

SUBJ: UNCTAD - PREPARTORY MEETING ON TROPICAL TIMBER

1. MISSION HAS RECEIVED A COPY OF UNCTAD SECRETARIAT PAPER FOR PREPARATORY MEETING ON TROPICAL TIMBER. A FEW POINTS IN THIS PAPER ARE NOT TREATED IN THE US POSITION PAPER. WHILE TIME WILL BE VERY SHORT BETWEEN RECEIPT OF THIS CABLE AND DEPARTURE OF USDEL, MISSION HOPES USDEL CAN PREPARE ADDITIONAL MATERIAL ON THESE POINTS.

2. THE FOLLOWING ARE THE SUBJECTS COVERED UNDER PROBLEMS AND MEASURES FOR INTERNATIONAL ACTION:

PRINCIPAL PROBLEMS:

A. UNEQUAL BARGAINING POWER;

B. MARKET INSTABILITY;

UNCLASSIFIED

UNCLASSIFIED

PAGE 02 GENEVA 03904 181742Z

C. THE LEVEL OF PRICES;

D. THE PROBLEM OF DOMESTIC PROCESSING;

E. THE SECONDARY SPECIES PROBLEM;

F. THE PROBLEM OF MARKETING AND DISTRIBUTION SYSTEMS;

MEASURES FOR INTERNATIONAL ACTION:

A. MARKET INTERVENTION AND STOCKING;

B. COMPENSATORY FINANCING;

C. MARKET ACCESS AND PROCESSING;

D. SHIPPING AND FREIGHT;

E. RESEARCH AND DEVELOPMENT;

F. PROMOTION OF LESSER-KNOWN SPECIES;

G. MEASURES TO IMPROVE ECONOMIC INTELLIGENCE;

H. REINVESTMENT IN TROPICAL FORESTRY AND THE
MAINTENANCE OF LONG-TERM SUPPLY.

3. SHIPPING - FREIGHT CHARGES AND AVAILABILITY OF
DIFFERENT TYPES OF VESSELS - RECEIVED CONSIDERABLE ATTEN-
TION. SOME OF THE QUESTIONS IMPLIED IN THE DISCUSSION
INCLUDE: (A) HOW CAN SHIPPING CHARGES BE REDUCED? (B)
HOW CAN EXPORTERS "SHARE IN THE LARGE EARNINGS THAT ARE
GENERATED FROM THE TRANSPORT OF THEIR PRODUCTS?" (C)
IS IT POSSIBLE TO CONSOLIDATE LOG SHIPMENTS FROM A NUMBER
OF COUNTRIES, E.G., WEST AFRICA, TO TAKE ADVANTAGE OF
BULK RATES RATHER THAN USE CONFERENCE VESSELS? (D) WHAT
UNCLASSIFIED

UNCLASSIFIED

PAGE 03 GENEVA 03904 181742Z

CAN WE SAY ABOUT THE CHARGE OF WEST AFRICAN PRODUCERS
THAT SECRET REBATES ARE BEING OBTAINED BY IMPORTERS?
(E) WHY ARE SOME EXPORTERS PAYING HIGHER RATES THAN OTHERS
LOCATED FURTHER FROM THE SAME MARKET? (THE EXAMPLE
CITED IS THAT RATES FROM ABIDJAN TO NEW YORK ARE 65
PERCENT HIGHER FOR CONTRACT SHIPPERS AND 92 PERCENT
HIGHER FOR NON-CONTRACT SHIPPERS THAN THE CORRESPONDING
RATES FROM MALAYSIA WHICH IS TWICE AS FAR AWAY.) (F)
COULD THE EXPORTERS ACQUIRE A PARTICIPATING INTEREST
IN A SHIPPING LINE?

4. SOME ATTENTION IS FOCUSED ON PROBLEMS OF DEPLETION
OF MAIN SPECIES AND EXPLOITATION OF SECONDARY SPECIES.
WHILE SOME OF THESE PROBLEMS OF MANAGEMENT ARE INDEED
BEING DEALT WITH BY FAO AND OTHERS, OBSERVATIONS BY THE
US WITH RESPECT TO ITS OWN EXPERIENCE IN FOREST
MANAGEMENT MIGHT BE USEFUL.

5. A DIRECT QUOTE ON THE ISSUE OF UNEQUAL BARGAINING

POWER SPEAKS FOR ITSELF: "UNEQUAL ACCESS TO ECONOMIC INTELLIGENCE IS NOT THE ONLY REASON FOR UNEQUAL BARGAINING POWER. ANOTHER LIES IN THE AMPLE OPPORTUNITIES OPEN TO BUYERS TO EXPLOIT SUBSTITUTION POSSIBILITIES BETWEEN SPECIES, SUPPLIERS, SUPPLYING COUNTRIES AND, TO A LESSER EXTENT, BETWEEN REGIONS."SORENSEN

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: TROPICAL PRODUCTS, REPORTS, INSTRUCTIONS, PLANNING MEETINGS
Control Number: n/a
Copy: SINGLE
Sent Date: 18-May-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977GENEVA03904
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770177-0231
Format: TEL
From: GENEVA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770545/aaaabmqk.tel
Line Count: 122
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 72e0e390-c288-dd11-92da-001cc4696bcc
Office: ACTION EB
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 3
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 25-Jan-2005 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2475006
Secure: OPEN
Status: NATIVE
Subject: UNCTAD - PREPARTORY MEETING ON TROPICAL TIMBER
TAGS: EGEN, EAGR, UNCTAD
To: STATE
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/72e0e390-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009